

ORGANIZATION: French-American Foundation United States (FAF US)
POSITION: President
LOCATION: New York, NY
WEBSITE: www.frenchamerican.org
TO APPLY: Please send resume and cover letter to FAFPRESIDENT@pbrsearch.com.

BACKGROUND

Since its founding in 1976, FAF US has served as the leading nonprofit fostering a strong Franco-American relationship, including identifying French and American under-40 Young Leaders – Hillary Rodham Clinton, Emmanuel Macron, and William J. Clinton, to name just a few – for an intensive international exchange program. FAF has developed a rich network of Americans and French ex-pats who care deeply about French/American governmental, cultural, and business connection and exchange of ideas. FAF is known for its special initiatives, in addition to its flagship [Young Leaders program](#), which bring together French and American professionals from business, government, the military, media, and academia, as well as from the not-for-profit and cultural sectors to discuss issues of mutual interest, interface with global specialists, and forge bonds with one another in the spirit of using global influence for the common good. Other initiatives include the [Transatlantic Forum](#), [Policy Breakfasts](#), [Cyber Security](#), and a [Translation Prize](#).

The French-American Foundation US currently employs six staff and operates on an annual operating budget of approximately \$1.5 million. The Foundation has an endowment and recurring grants. The organization seeks an experienced, visionary president to build on its legacy and strengths and lead it into a vibrant, dynamic, and sustainable future.

POSITION

The president will lead the French-American Foundation US and serve as its primary face and voice. The president will work with the board, staff, and other stakeholders to continue the core mission and set the course for its future. The president will provide leadership and management to staff, as well as cultivate partnerships and funder relationships to support the programs and overall mission. In addition, she or he will bring rigorous business and operational discipline to the organization, ensuring that FAF US continues to build its financial health and sustainability. Finally, the president will be a strategic leader who can grow the French-American Foundation's visibility and reach in the United States and collaborate effectively with its Paris counterpart.

RESPONSIBILITIES

Strategic Leadership

- Analyze the French American-Foundation's strengths and opportunities, and imagine how the organization can evolve to build on its preeminence, broaden its reach, and deepen its meaningful engagement.
- Work with the board and staff to update the strategic plan that clearly articulates the organization's goals and outlines the activities and financial commitments necessary to realize them.
- Effectively communicate the goals of the strategic plan both internally and externally so that all stakeholders understand their role and responsibility in making the plan a reality.
- Be or become a valued and visible member of the transatlantic leadership community, with the ability to engage with people from a wide array of backgrounds, disciplines, and interest levels – from government leaders and policy makers to business professionals and French-American institutions.
- Engage with and mobilize those who care about the French-American Foundation, including funders, board members, partners, and stakeholders in the US and in France.
- Working closely with the Board Chair, attract and retain board members who will actively assist the French-American Foundation US in achieving its strategic, programmatic, and financial goals.

Fundraising and Sustainability

- Work closely with the Board Chair and staff to identify sources of contributed and earned income in support of the current operating budget and long-term financial sustainability of the organization.
- Strategize ways to identify new fundraising opportunities to increase support for the organization's endowment, thus ensuring FAF's future financial health.

Staff Leadership

- Provide strong, effective, clear leadership for a group of committed and talented staff members.
- Set high standards for professionalism, work product, and collegiality, and hold people responsible for maintaining them.
- Ensure staff members understand how their specific roles relate to the overarching mission and purpose of FAF.

Operations

- Oversee the evaluation of current processes, procedures, and systems, and institute new ones as necessary to ensure that the French-American Foundation is maximizing its business efficiency to support those programs that are hallmarks of the organization.
- Continue to codify organizational policies and procedures, with the goal of increasing clarity and efficiency across the organization.

QUALIFICATIONS

The ideal candidate will be a seasoned, strategic, sophisticated leader with a deep knowledge of and passion for US-French relations and the benefits of transatlantic exchange. Specifically, the president will be:

- A visionary leader with the ability to build on the organization's distinguished legacy while setting the course for a sustainable future.
- Experienced with fundraising with a track record of cultivating important relationships and closing meaningful contributions from all revenue sources.
- A highly effective manager with significant experience leading and motivating results-oriented teams.
- A Francophile and a French speaker. Conversational French required; fluency preferred.
- Knowledgeable about and experienced with issues of French-American interests and, more broadly, the benefits of international cooperation and global partnerships.
- A relationship-builder able to foster mutually beneficial partnerships with donors, program participants, other organizations, and stakeholders.
- A strong communicator, verbally and in writing, with the ability to convey the French-American Foundation's mission and strategic direction in ways that inspire others to contribute to the organization's success.
- Able to work effectively with a committed board of trustees and the ability to enhance existing and develop new board member relationships.
- A bachelor's degree and the ability to work in New York City are required. An advanced degree in a related field is preferred and/or deep experience leading a non-governmental or nonprofit organization.

The French-American Foundation United States is an Equal Opportunity Employer and does not discriminate on the basis of age, color, national origin, ethnic origin, citizenship status, disability, race, religion, creed, gender, sex, sexual orientation, gender identity and/or expression, marital status, veteran status, or any other characteristic protected by federal, state, or local law in its employment policies. In addition, the French-American Foundation United States will provide reasonable accommodations for qualified individuals with disabilities.