

**ORGANIZATION:** 92nd Street Y (92Y)  
**POSITION:** Vice President, Tisch Music Performance Program  
**REPORTS TO:** President  
**CLASSIFICATION:** Full time, non-union, exempt  
**LOCATION:** New York, NY  
**LINKS:** [Website](#); [Impact Report](#)  
**TO APPLY:** Please send resume and cover letter to [92YVPMusic@pbrsearch.com](mailto:92YVPMusic@pbrsearch.com).

## **BACKGROUND**

92nd Street Y is a world-class cultural and community center where people all over the world connect through culture, arts, entertainment, and conversation. For over 140 years, it has harnessed the power of arts and ideas to enrich, enlighten, and change lives – and the power of community to repair the world. As a proudly Jewish organization, 92Y enthusiastically welcomes and reaches out to people of all ages, races, faiths, and backgrounds while embracing Jewish values like learning and self-improvement, the importance of family, the joy of life, and giving back to a wonderfully diverse and growing community, both locally and around the world.

With an international reputation for excellence and innovation, the [Tisch Music Performance Program](#) welcomes artists of the highest caliber for live and streamed performances in its world-class Kaufmann Concert Hall, a 900+ seat theater with a walnut wood interior known for excellent acoustics.

## **POSITION**

The Vice President of the Tisch Music Performance Program will be a visionary and creative leader with experience in the presentation and commissioning of world-class music productions. While maintaining the well-established, high-quality Classical Music, Jazz and American Songbook programming for which Tisch Music is known, they will also drive innovation and creativity across the department, developing new series, introducing new musical genres, and ensuring that Tisch Music builds a reputation as a go-to source for excellent concerts performed by well-known and emerging artists.

In addition to developing and implementing the vision for the program, the VP will lead the administrative functions necessary for the successful presentation of high-quality performances, including securing talent, negotiating contracts, and collaborating with internal 92Y departments to produce events. In addition, they will work closely with marketing and PR to expand the Tisch Center's patron base, both in-person and online, with a particular emphasis on cultivating new, more demographically diverse audiences.

## **RESPONSIBILITIES**

- Oversee P&L of all Tisch music programs, making choices that continue to build audience numbers, donor breadth, and ultimately revenues.
- Serve as the public face of Tisch Music.
- Lead and inspire a team of internal and external employees/consultants to produce world-class musical programming.
- Oversee the creation, development, and booking of Tisch Music seasons.
- Lead all artist management and outreach with artists, managers etc.; manage the negotiation and execution of artist contracts, new works commissions, and union contracts for Tisch Music programs.
- In conjunction with the Development Department, nurture and grow donor and corporate sponsorship to support the work of Tisch and the entire institution.
- Lead all Tisch administrative and business operations, effectively aligning and managing resources and creating a culture of productivity, inclusivity, creativity, and innovation.

- Work closely with the Head of the 92Y Music School to develop and implement an integrated approach to music production and education wherever possible.
- Work closely with the Head of Center for Arts Learning and Leadership (CALL) to introduce music to a new generation of music lovers.
- Oversee the successful execution of all Tisch Center Music performances and rehearsals.
- Work closely with the PR and marketing teams to ensure successful awareness/attendance of all events.
- Attend Tisch Center Music performances to ensure smooth execution of the events.

## **QUALIFICATIONS**

The ideal candidate will be a seasoned, strategic, emotionally intelligent leader with a deep passion for music. Specifically, the vice president will have:

- The ability to build on 92Y's music legacy while setting the course for a sustainable future.
- Extensive knowledge of various genres of music, with particular expertise in Classical music.
- Significant national and international network of musicians, performers, composers, agents, etc.
- An articulate, compelling, and engaging presence, with the ability to represent Tisch Music both internally and externally.
- A collaborative nature and ability to work effectively with a diverse population.
- Prior experience in a cultural/performing arts center, including developing new, more diverse, and younger audiences.
- Experience in presenting music to a digital audience.
- At least 10 years of experience of programming live music events.
- Strong written and verbal communication skills.
- A Bachelor's degree is required, preferably with Music as a major. Advanced degree desirable.

***The 92<sup>nd</sup> Street Y is an Equal Opportunity Employer and does not discriminate on the basis of age, color, national origin, ethnic origin, citizenship status, disability, race, religion, creed, gender, sex, sexual orientation, gender identity and/or expression, marital status, veteran status, or any other characteristic protected by federal, state, or local law in its employment policies. In addition, 92Y will provide reasonable accommodations for qualified individuals with disabilities.***