

ORGANIZATION: Brown University
POSITION: Director of Global Partnerships and Programs
LOCATION: Providence, Rhode Island
REPORTS TO: Assistant Provost for Global Engagement
TO APPLY: Please send resume and cover letter to BrownGPP@pbrsearch.com.

BACKGROUND

Throughout its history, Brown University has embodied its mission of cultivating knowledge in a spirit of free inquiry. Founded in 1764, Brown is a leading Ivy League research university home to world-renowned faculty, and an innovative educational institution where the curiosity, creativity, and intellectual joy of students drives academic excellence. As part of its educational mission, the university is committed to providing students and faculty with robust, meaningful, and intellectually rich opportunities for study, research, community engagement, and work opportunities abroad. Brown views international learning opportunities as an integral part of undergraduate student exploration and discovery within our Open Curriculum. Currently, Brown sends more than 500 students a year to study abroad programs in locations all over the world; has over 500 faculty members conducting research in foreign countries; provides international internships for 240 students annually; and welcomes approximately 1500 international students to campus each year. In addition, Brown has more than 6,800 alumni living and working internationally. The Director for Global Partnerships and Programs will serve as a key leader in driving the evolution and expansion of the international learning opportunities available to students and faculty.

POSITION

Reporting to the Assistant Provost for Global Engagement, the Director of Global Partnerships and Programs is the strategic thought-leader and visionary responsible for developing an integrated and cohesive approach to all of Brown's global partnerships and programs. They oversee all aspects of international partnerships for the University, and provide leadership for Brown-led and -administered international programs, including [Brown in France](#), [Brown in Italy](#), and Brown-administered [CASA](#) global centers in Brazil, Cuba and Spain. In this context, the incumbent works closely with a team of twelve staff members in collaboration with members of Brown's study abroad office and broader academic community to develop and promote the University's global programs, ensure that the programs provide the highest standards of academic excellence and support services to students and faculty, increase access for students from underrepresented backgrounds to participate in learning abroad, and facilitate collaboration with academic and student support units on campus.

The Director of Global Partnerships and Programs will also reimagine, implement, and manage partnerships with international institutions to advance Brown's international efforts in the areas of research, teaching and service, and expand the University's geographic footprint, with a focus on realizing the internationalization goals of Brown's [strategic plan](#) and the academic strengths of University faculty. Working in an open and engaged way, the ideal candidate will support faculty and senior leadership in developing collaborative and cross disciplinary activities such as faculty and student mobility programs, academic and research exchanges, short-term professional training and experiential programs with foreign universities and research institutions. The incumbent coordinates comprehensive agreements and contracts with international partners, ensuring that these relationships serve a range of university audiences and interests and oversees delegation visits with international institutions. Finally, the Director of Global Partnerships and Programs evaluates all global partnerships and programs and ensures they are impactful and achieving the university's academic and research goals.

Under the direction of the Assistant Provost for Global Engagement, this position works closely with the highest levels of campus leadership including the Provost's Office, the College (including study abroad advising and experiential learning programs), Office of General Counsel, Office of the Vice President for Research (including compliance and export controls), and administrators of global programs to promote the global vision for the University and, through these roles and strategic priorities, achieve operational excellence in the implementation of Global Brown's Strategic and Operational Plan for Comprehensive Internationalization.

MAJOR RESPONSIBILITIES

Strategic Management & Leadership – Lead team to create high quality initiatives, responsive to students’ interests, and focused on global and intercultural learning outcomes. Develop strong connections and collaborations with local and on-campus partners that advance intellectual learning and research opportunities for students and faculty.

- Provide management and oversight for all Brown-led and Brown-administered global programs with a goal of ensuring they meet Brown’s standards for impact and academic excellence.
- Represent the Office of Global Engagement and support the broader global engagement strategy of the university on internal and external committees as assigned by the Assistant Provost for Global Engagement.
- Manage and inspire the leaders of Brown's global centers, ensuring they are working in an integrated and collaborative way to develop best practices that are applicable in a range of international settings.
- Ensure that team members have the support and tools they need to be successful in their roles and have opportunities for professional development in the context of meeting university objectives for global partnerships and programs.
- Oversee best-in-class administrative and operational policy development and implementation.
- Work with a range of internal and external partners to develop, improve and promote global programs and activities.

Global Partnerships – Strategize development of global partnerships setting international priorities that are responsive to and supportive of Brown’s academic and operational excellence. Expand new opportunities for global partnerships through innovative international opportunities and academic collaborations.

- Develop global partnership opportunities and diverse collaboration models with academic institutions and research initiatives that strategically enhance and extend the University’s global engagement.
- Build relationships with partner institutions to advance global programming, foster student and faculty academic and research programs, short-term professional training, and experiential opportunities.
- Oversee the development, maintenance, revision, and implementation of international partnership agreements in collaboration with the Office of General Counsel, Office of the Vice President for Research, and other academic and administrative units as necessary.
- Maintain active participation in the field of international education through professional development and demonstrated interest in matters related to global engagement.

Program Development & Strategy – Support the strategic development of global programs with a focus on the academic strengths of university faculty to ensure that activities are consistent with Brown's teaching and research missions.

- Establish resources and networks that advance Brown’s global programs with a focus on the academic strengths of the University’s faculty and strategic priorities.
- Build strong relationships with faculty and staff across the University, ensuring that stakeholders have the relevant tools and knowledge related to international activities to effectively advise students on opportunities for global engagement.
- Oversee the development of an interactive data management and reporting systems for all international partnerships with the goal of fostering strategic global engagement across the University.
- Work collaboratively with the study abroad office, CareerLAB, Senior Associate Dean of the College for Co-Curricular and Experiential Learning and other academic and administrative units to develop and promote study abroad, study away and international experiential learning opportunities as outlined in Brown’s strategic priorities.

Global Communications – Provide guidance on the development and implementation of Global Brown’s communication strategy to raise awareness about Brown’s global engagement strategy and opportunities, both internally and externally.

- Partner with the Office of University Communications and Office of Institutional Research to contribute to online and social media strategy as well as print media exposure for programs, ensuring consistency of branding across all media; leverage institutional research to improve international rankings.
- Work with assistant director and program staff to oversee the design and dissemination of Global Brown communications including print and social media platforms, and Global Brown website.

QUALIFICATIONS

- Master's degree required in a relevant field, such as international education, higher education administration, international affairs, international relations, international business, global studies, or area studies.
- At least five years of demonstrated engagement with international operations in a college or university setting, and at least three years of direct supervision of employees.
- At least five years of experience in international education, diplomacy, or a related field; familiarity with the international operations in a college or university setting; prior experience in a strategic or leadership role.
- Excellent interpersonal, intercultural, and communications skills with the ability to work independently with a wide variety of people and roles on campus and across languages and continents.
- Demonstrated experience with supervision and management; ability to establish and execute a comprehensive set of strategic goals, initiatives, and programming; exceptionally strong skills in negotiation and consensus-building.
- Significant background in international education, initiatives, and partnerships, including an understanding of best practices.
- Experience with international partnerships and exchange agreements
- Ability to foster an atmosphere of collaboration and teamwork within the office and with constituents across campus, and to work independently and in teams
- Experience living, working, or studying abroad and fluency in a second language preferred.
- Excellent diplomatic and interpersonal skills, including sound judgement, negotiation and conflict resolution skills in relation to program development

Brown University is committed to fostering a diverse and inclusive academic global community; as an EEO/AA employer, Brown considers applicants for employment without regard to, and does not discriminate on the basis of, gender, sex, sexual orientation, gender identity, national origin, age, race, protected veteran status, disability, or any other legally protected status.