## PBR EXECUTIVESEARCH

<b>ORGANIZATION:</b>	Children's Museum of Manhattan
<b>POSITION:</b>	CEO and Director
<b>REPORTS TO:</b>	Board of Directors
LOCATION:	New York, NY
<b>INFORMATION:</b>	Website
TO APPLY:	Please send cover letter and resume as one PDF to <u>CMOMCEO@pbrsearch.com</u> with title format "Last Name First Name – Letter Resume."

#### BACKGROUND

Over the past 45 years, the Children's Museum of Manhattan (CMOM) has evolved from a grassroots collective offering much needed arts education into a beloved cultural institution that enriches the lives of children and families across New York City. Today, CMOM adds imagination to scientific research to create innovative experiences and exhibitions uniquely infused with NYC ingenuity. It uses the interplay of arts, sciences, and humanities to inspire children and their caregivers to new depths of understanding and heights of creativity.

CMOM welcomes 350,000 visitors each year to its Upper West Side location and engages hundreds of thousands more through its outreach programs in partnership with schools, libraries, Head Start centers throughout New York City, hospitals, and world-class partners (such as Lincoln Center, New Victory, and American Ballet Theatre); its touring exhibitions; and its <u>online</u> tools and curricula. CMOM also works with the NYC Department of Correction to support incarcerated women on <u>Rikers Island</u> and their children, and with the Department of Homeless Services to support families living in <u>shelters</u> throughout NYC. Leading academic and research organizations seek out CMOM to <u>translate</u> the latest findings on child development into exhibits, programming, and resources that captivate, educate, and delight children and adults of all backgrounds.

CMOM is growing. For years, it has generated exciting new ideas for innovative exhibits, dynamic cultural programming, and inclusive ways to enrich childhood and serve its community. It is bringing these ideas into an incredible new home at 361 Central Park West. Completed in 1903 and designed by Carrère and Hastings for the congregation of the First Church of Christ, Scientist, this beautiful landmark building overlooks Central Park and will be transformed by leading architectural firm FXCollaborative into a beacon of joy and creativity for all children and families in NYC and beyond. This iconic new building, in itself a lesson in sustainability with its Landmark Preservation Commission-approved design, will provide even more room to extend CMOM's impact on visitors. Its new home will allow CMOM to continue to curate fantastic and formative childhood programs, and function as a gateway to other cultural experiences.

#### POSITION

This is an incredibly exciting and pivotal time in the museum's evolution. In its new home, CMOM will reimagine how it can apply 50 years of research and practice to a 21<sup>st</sup> century new museum experience. Given the urgency of the post-pandemic crisis in early childhood development, children's museums play a critical role in achieving what no classroom, home, or playground can do alone.

The next CEO and Director will **evolve the bold vision** for CMOM's next chapter, advocating for why CMOM matters now more than ever. This leader will **rally support** for this vision from institutional and individual funders and **reach an ambitious comprehensive campaign goal** to raise money for the construction of the new building, grow the endowment, and increase operating support. They will also **explore and develop partnerships** with like-minded peer organizations to enhance the museum's profile in this new era. In concert with a committed board and a talented, experienced senior team, they will **provide strategic leadership** to ensure CMOM activates the *power of possibility* in every child and becomes a prevailing cultural and civic organization with measurable impact on the families and communities it serves.

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## QUALIFICATIONS

## Experience

- Experience leading a high-growth company or place-based nonprofit institution.
- Extensive experience fundraising, with the ability to cultivate relationships and to close contributions from all revenue sources.
- Experience working with or serving on a board of directors, with the ability to expand existing and develop new board member relationships.
- A deep knowledge of the New York City philanthropic landscape (particularly foundations and individuals) is highly preferred.
- A bachelor's degree is required; an advanced degree in a relevant field is a plus.

## **Personal Attributes**

- A demonstrated passion for children and families.
- A winning personality, with the ability to develop and articulate a compelling vision and marshal support for realizing that vision; a persuasive and passionate communication style.
- Superior managerial and interpersonal skills, and experience leading a highly capable staff in ways that emphasize collaboration and teamwork.
- Strong business sense and financial acumen.
- Emotional intelligence and a natural ability to navigate and engage with diverse audiences.

## COMPENSATION

- Minimum salary anticipated to be in the mid-\$300Ks; room to go significantly beyond, commensurate with relevant experience.
- Attractive, competitive benefits package

Frequently cited statistics show that women and people from underrepresented groups apply to jobs only if they think they meet 100% of the criteria. If you meet many but not all the criteria and feel you may be a good fit for the role, Children's Museum of Manhattan encourages you to apply.

Children's Museum of Manhattan is an Equal Opportunity Employer and does not discriminate on the basis of age, color, national origin, ethnic origin, citizenship status, disability, race, religion, creed, gender, sex, sexual orientation, gender identity and/or expression, marital status, veteran status, or any other characteristic protected by federal, state, or local law in its employment policies. In addition, The Children's Museum of Manhattan will provide reasonable accommodations for qualified individuals with disabilities.