

**ORGANIZATION:** Association for a Better New York (ABNY)

**POSITION:** Chief Executive Officer

**REPORTS TO:** Board of Directors

**LOCATION:** New York, NY

**INFORMATION:** [Website](#)

**TO APPLY:** Please send cover letter and resume as one PDF to [ABNY@pbrsearch.com](mailto:ABNY@pbrsearch.com) with title format “Last Name First Name – Letter Resume.”

## **BACKGROUND**

The Association for a Better New York (ABNY) convenes, mobilizes, and activates the region’s public and private sectors for the continuous growth and renewal of New York City’s people, communities, and businesses. With more than 250 members, ABNY is a broad coalition of corporate, nonprofit, labor, educational, health, cultural, and government leaders focused on exploring and implementing ideas that keep New York City moving forward. ABNY’s signature programs – Power Events, special briefings, educational events, Young Professionals programming, ABNY Women events, and special projects – bolster civic engagement for all New Yorkers and help ensure that New York City remains a vibrant place to live, work, visit and raise a family.

## **POSITION**

The CEO will determine a multi-year strategy to expand ABNY’s influence and lead ABNY’s staff and membership into its next phase. Reporting to the ABNY board, they will be a compelling face, leading voice, and inspiring advocate for the organization’s commitment to the continuous growth of New York City.

## **RESPONSIBILITIES**

- Set and drive the strategy to elevate ABNY’s profile and visibility. Advocate for its programs and be an active thought leader on the issues ABNY aims to address.
- Continuously seek opportunities to promote ABNY’s platform, ensuring it is resonant and impactful.
- In partnership with the board and board chair, generate new ideas and goals for ABNY’s programs and effectively communicate them both internally and externally so that all stakeholders understand their role and responsibilities in moving the organization forward.
- Foster and maintain positive relationships with current members, business leaders, government agencies, community leaders, public officials, philanthropists, and other external stakeholders.
- Identify meaningful issues that inspire the board and ABNY members to take action and participate in campaigns that advance them.
- Engage regularly with civic, elected, and business leaders to campaign on behalf of large-scale initiatives – such as ABNY’s 2020 Census effort – that help advance the city and state, tackle issues of interest, find creative solutions, and build consensus.

- Communicate on a regular basis with the media and other outlets to raise the public awareness of ABNY's role in the betterment of the city. Stay informed about current issues and local, state, and federal policies affecting New York City and actively contribute to the public discourse around them.
- In tandem with a committed board and staff, actively grow membership and contributed income to build the long-term financial sustainability of ABNY.
- Oversee a vice president to ensure that ABNY operates within budget, optimizes resources, and maintains a positive financial position.
- Provide strong, effective, clear leadership for a group of committed administrative staff members; be an advocate for their work and a positive and accessible presence across the organization.
- Set and model high standards for professionalism, work product, and collegiality, and hold people responsible for maintaining them; support staff in their careers, ensuring they have opportunities for professional development that enhance their growth and effectiveness. Ensure ABNY is a welcoming and inclusive place for the people it serves with a diverse staff and positive work culture.

## **QUALIFICATIONS**

The ideal candidate will be a strategic, collaborative leader with a passion for ABNY's mission and the ability to imagine its future. Specifically, the CEO should have:

- At least 10 years of executive leadership experience in New York City, with a track record of setting and realizing outcomes-oriented organizational objectives.
- A deep understanding of New York City politics and government relations. Experience in government or an organization focused on political/civic engagement, movement building, or policy/advocacy preferred.
- A commitment to advancing ABNY's mission and an ability to define its value proposition, drive the strategy forward and effectively communicate it to all stakeholders.
- Compelling written and verbal communications skills with the ability to tell ABNY's story to a range of audiences, including the board, members, donors, government officials, media professionals, staff, and partners. While specific fundraising experience is not a requirement of the position, a passion for the mission and a desire to convey that passion to others is essential.
- An ability to work effectively with a board of directors and to engage board members so that the time they invest in board service is effective for the organization and rewarding to them.
- Effective management experience leading small to mid-size teams.
- Strong financial acumen, experience overseeing a budget and driving financial decision-making.
- Familiarity with operational systems and structures and an aptitude for driving operations forward.

- A high degree of emotional intelligence and the ability to effectively navigate a wide range of complex dynamics and relationships. Excellent interpersonal instincts and negotiation skills are essential in this role.
- A strong commitment to furthering diversity, equity, inclusion, and belonging in all forms.
- Dedication to the betterment of New York City.
- An entrepreneurial spirit with an ability and willingness to roll up their sleeves as needed.
- A bachelor's degree is preferred.

## **COMPENSATION**

- Anticipated salary range \$200K to \$250K; final compensation commensurate with experience.
- Attractive benefits package, including paid vacation, health insurance coverage, flexible spending program, 401(k) plan and commuter benefits.

***Frequently cited statistics show that women and people from underrepresented groups apply to jobs only if they think they meet 100% of the criteria. If you meet many but not all the criteria and feel you may be a good fit for the role, ABNY encourages you to apply.***

***ABNY is an Equal Opportunity Employer and does not discriminate on the basis of age, color, national origin, ethnic origin, citizenship status, disability, race, religion, creed, gender, sex, sexual orientation, gender identity and/or expression, marital status, veteran status, or any other characteristic protected by federal, state, or local law in its employment policies. In addition, ABNY will provide reasonable accommodations for qualified individuals with disabilities.***